Procurement processes need to demonstrate robust integrity in all respects. How to evaluate tenders with the right evaluation criteria and evaluation methodology is often a dilemma for procurement planners and managers. Jim Box will discuss the importance of the selection criteria, the determination of weightings and priorities, present several evaluation methods, and discuss the probity risks with getting it wrong.

**Biography of Presenter**

**James (Jim) E. Box**  
*M.I.Exp.E., MIAMA, J.P. (Qual)*

Jim Box is the principal of Room to Run Pty Ltd, providing consulting services in probity, procurement and mediation to the government and corporations.

Formerly a Chief Executive Officer in industry for 21 years, he worked with sourcing supply inputs to major industrial and government projects. Prior to that he was a Lieutenant Colonel in the Australian Army where he was a technology specialist.

Jim is the co-author of the textbook, *‘Probity and Managing Procurement: how to avoid corrupting the process’* published by Lexis Nexis Butterworths; and author of the *Probity Practitioner Handbook* (100 page A4). Both of these texts are provided for the course. Jim is also the former editor of the supply industry journal, *‘Australian Purchasing & Supply’*.

Jim was a member of the Queensland State Procurement Council for over 15 years. He has successfully conducted over 500 probity assignments and investigations into procurement, contracts, sponsorships and funding programs.

He has been an advisor to the government and corporations in supply inputs to projects and procurement, a member of various industry groups and committees and advisor on Middle East trade relationships.

With over 45 years’ experience in industry and government, he holds tertiary qualifications in Management from Oxford University and in Technology from the Cranfield University, Royal Military College of Science.
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