



THE  
INSTITUTE of  
ARBITRATORS & MEDIATORS  
AUSTRALIA

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# Marketing a Mediation Business

## Speaker: Ian DeLacy

**In 2004, after more than 40 years in country legal practice, Ian DeLacy founded the firm DeLacy Mediation.**

**Although Ian had regularly conducted mediations in the course of his legal practice during the previous 15 years, he now practices exclusively in the role of a mediator.**

**DeLacy Mediation is a law firm that has no clients, gives no legal advice and provides mediation services only.**

**Ian DeLacy is Accredited as a Specialist Mediator, by the Law Institute of Victoria, for all jurisdictions. He is also registered as a Mediator under the Australian National Mediator Standards.**

**Ian has conducted over 1500 mediations with a high success rate, and for the last five years has been engaged full time in mediation.**

**Ian is happy to share his experience and observations in marketing a small mediation practice.**

23 March 2010

5.30 pm - 7.30 pm

Location T.B.A.

\$33.00 (GST inclusive) for Members  
\$49.50 (GST inclusive) for Non-Members

Please submit your registration form and payment by 2 DAYS BEFORE EVENT to:

Julia Buck  
IAMA National Office  
PO Box 13064  
Law Courts Victoria 8010  
Email: info@iama.org.au  
Telephone: 03 9607 6908  
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## TAX INVOICE/RECEIPT

IAMA Victorian Chapter CPD 2010

23 MARCH 2010  
DATE OF TALK

Name: \_\_\_\_\_

Address: \_\_\_\_\_

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Date: \_\_\_\_\_

Payment \$ \_\_\_\_\_  Cheque  Bankcard  Mastercard  Visa

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